



Trip Report

Basra, Iraq

October 30th & 31st, 2013

1. Introduction – before the trip (Meeting of Oct 23rd)
2. Unlhouse Team
3. Feasibility Training
4. Feasibility Study/Business Plan will then be evaluated by (UNDP/Shell/Unihouse and maybe BDS?)
5. Entrepreneurship Training (Survey)

1. Introduction

On Wednesday October 23rd, the Unihouse Team met with UNDP Project Team and BDS Team via Skype from Basra. The meeting was organized to discuss the project status and the Rapid Market Survey results. In addition to that, the following points were discussed:

1. The section criteria
2. Type of new businesses suggested by the team
3. Authenticity of information collected from the village Sheikhs
4. A wider market research was needed to cover the whole market
5. The number of participants that attended and the way they were invited
6. The selection process and the possibility of considering a fast track approval
7. Training on how to prepare the feasibility studies/business plans for the pre-selected beneficiaries
8. Vocational training and local apprenticeships
9. Collecting of the feasibility studies, verifying completion and providing them to UNDP/Shell



After a lengthy, constructive discussion, a new action plan/road map (attached Gantt sheet) was created and agreed upon by all team members. The Unihouse Team needed to pre-select the potential participants from the total applications that were collected during the team's first visit. The original selection criteria were simplified in order to give as many applicants the chance to benefit from the program. The pre-selection was completed and a copy of the participants' names (attached) who will be attending the upcoming feasibility study/business plan training was sent to UNDP.

On Friday October 25th, Mr. Jan sent an e-mail requesting clarification on how the beneficiaries were selected by Unihouse. Unihouse provided an explanation in response (attached) to Mr. Jan's request.

On Sunday October 27th a follow up meeting was organized. The Unihouse Team and UNDP Project Team attended. The BDS team did not attend. The purpose of the meeting was to discuss the upcoming Unihouse Team trip to Basra that was scheduled to take place on October 30th and 31st where the new action plan/road map would be implemented.

On Sunday October 27th, the Unihouse Basra Local Team was mobilized and instructed to:

1. Contact Al Nashwa City Council and inform them of the upcoming visit
2. Ask for council involvement and assistance to inform all selected beneficiaries
3. Prepare for all logistics such as:
 - a. food (lunch and tea breaks)
 - b. data show and stationeries
 - c. meeting room/hall
 - d. diesel engine power generator
4. Stay in contact with all beneficiaries during and after the training is completed

2. Unihouse Team

Unihouse has mobilized the following international and local trainers and experts to conduct the training and follow up on the ground:

1. Ms Eman Malkawi (International/Women)
2. Mr. Majdi Abu Arja (International/Men)
3. Mr. Ahmad Abu Rassaa (International/Men)
4. Mr. Mohamed Taha (Local/Men)
5. Mrs. Zahraa Hassan (Local/Women)



6. Mr. Hasan Maan (Local/Men)
7. Mr. Aows Dargazali was also present for additional support
8. In addition to Mr. Wissam Mahmoud and Ms Hind of BDS

Two training workshops were conducted; one for men and one for women. Below are the names of participants who were invited in both workshops:

Men

ID#	Family Name	First Names	Village
1	Shagrow	Esam	Nashwa Center
2	Alsowachit	Ghazi	Nashwa Center
3	Falah	Hasan	Al Dhuwaen
4	Al Shaganbi	Ali Sabieh	Al Suwaib
5	Al Sabie	Dohmai	Abu Garb
6	Al Miahe	Abdelrasool	South Khalilia
7	Mshemish	Ali Muslim	Kut Al Khan
8	Kathim	Hamid	Al Bubsairi
9	Baday	Naeem	Al Hawafith
10	Al Naffash	Mirkith	Al Dowa
11	Jamil	Jawad Hasan	Miah Al Dawaii
12	Athafa	Rahman Faisal	Al Awad
13	Al Hnyan	Qasim Sharif Salih	Bayt Hnyan



14	Shanoon	Farhan Muhsin	Al Awad
15	Dalla	Abd El Sahib Nimr	Bani Sukain
16	Faisal	Tawfiq Gazi	Al Awad
17	Khalaf	Alaa Malik	Al Bomsheeh 1
18	Nimah	Rahim	Al Bomsheeh 2
19	Al Thahir	Hasan	Nashwa Center
20	Al Bubsairi	Faisal Jabir	Al Bubsairi
21	Al Salman	Ali Mawla Muhsin	Bait Hazae
22	Al Farhan	Salam Nathim	Al Madaniya
23	Al Boshwaikh	Ali Hussein	Al Bubsairi
24	Al Maliki	Haider Kadhom Jaafar	Al Mefati
25	Al Maliki	Ibrahim Hatam	Al Mefati
26	Al Salman	Muayad Ahmad	Bait Hazae
27	Alluaibi	Karar Muhsin	Al Shahban
28	Al Busairi	Mohammed Abdulkareem	Al Madaniya
29	Al Mansoori	Noori Yasin	Nashwa Center



30	Atwan	Abd el Baqi	Al Dhuwaen
31	Hnayan	Waleed	Bayt Hnayan
32	Al Miahi	Tariq Nathim	Al Dhuwaen
33	Al Ali	Emran Mohammed Abbadi	Al Baijiya
34	Nathem	Humam	Al Baijiya
35	Faraj	Mahdi Abood	Al Radieh
36	Radhi	Mohammed Sameer	Al Alwa
37	Al Boshwaikh	Ali Hussein	Al Bubsairi
38	Al Miah	Kadhem Raheem	Al Dafla
39	Al Ashoor	Abbas Sharif	Al Laffiya

Women

ID#	Family Name	First Names	Village
1	Al Miahi	Faheema Hadi	Al Baijiya
2	Al Miahi	Shaimaa Nema	Al Baijiya
3	Makhor	Fadheela Farhan	Al Shahban
4	Muhie	Samira	Bait Btoush
5	Salman	Lamyaa	Bait Hazae
6	Salman	Rasha Hussam	Bait Hazae
7	Salman	Nawal Khalaf	Bait Hazae
8	Abu Malek	Wahida	Bayt Hnayan
9	Abd Al Hussein	Laila	Al Dhuwaen



10	Hussein	Laila	Al Dhuwaen
11	Dagher	Nada	Al Baijiya
12	Al Miah	Fatima Khalaf Ali	Al Dhuwaen
13	Mayah	Thana'a Mahmoud	Al Dhuwaen
14	Mohammed	Ikhlas Abbas	Al Baijiya
15	Sidawi	Karima Karim	Al Dhuwaen
16	Burhan-Alshamkhi	Bushra	Al Baijiya
17	Radhi	Hana'a	Al Dhuwaen
18	Mazloom	Wahida	Al Shahban
19	Hardan	Siham	Al Radieh
20	Najah	Nazik	Al Alwa

3. Feasibly Studies/Business Plan Training

A basic training on how to prepare the feasibility studies was conducted. The training material that was previously sent and approved by UNDP and BDS was used. Participants took part in two days of training that included a balance of lecture, discussion, group work and hands-on activities. They had to write parts of the feasibility study which were reviewed by our experts. At the end of the training workshop, participants were given a simple survey that had previously been viewed and discussed by UNDP. Participants filled out the survey that identified their future training needs. (The training need results are attached.)

After the training was completed, all participants were told that they were required to complete the feasibility studies/business plans by Friday November 8th. Participants were informed that the Unihouse Local Team stand ready to provide assistance if need be.

Once the feasibility studies/business plans are collected, the Unihouse Team will do the following steps:

1. Verify that the collected studies are complete
2. Type the studies on Microsoft Word format as it is difficult to read handwritten documents
3. Translate some or all into English if required, however, this task will require additional time which will delay submission dates



4. Review of Feasibility Studies/Business Plans:

A team consisting of UNDP, Shell, Unihouse and BDS will review the submitted feasibility studies/business plans. During the selection phase, consideration must be placed on:

- the geographical location of the selected businesses
- type of the businesses
- pre-selected social sectors (women, handicapped and craftsmen)
- the dire need of the applicant for income

Once all feasibility studies/business plans have been, a few will be selected and approved. As discussed during our October 23rd meeting, some beneficiaries may be required to present their cases in front of the review committee.

5. Entrepreneurship Training:

All selected businesses (men and women) will have to sit in on and participate in entrepreneurship basic business trainings. The duration of the training will be 24 hours broken up over 3 to 5 days depending on the participants' learning needs. The training must be conducted in a professional training venue as opposed to the local gathering place where we were required to interview and train at August and October 2013. The training should be conducted In Basra or out of Al Nashwa area, so that participants are focused on and actively engaged in their training.

For vocational businesses, we suggest two approaches:

1. Apprenticeship Program
2. Vocational Training Program

Both programs are costly and need proper funding to be successful. We will discuss such programs once we get closer to implementation.

